



EVENTS - NEWS

CHAIRWOMAN OF NATIONAL ASSEMBLY OF VIETNAM NGUYEN THI KIM NGAN VISITED AND CONVEYED TET WISHES TO VIETJET, HDBANK



On February 11th (January 7th on the Lunar Calendar) in Ho Chi Minh City, Madame Nguyen Thi Kim Ngan – Member of Politburo of the Communist Party and Chairwoman of the National Assembly of Vietnam and the delegation visited Vietjet & HDBank and conveyed Tet wishes to the members of the Group.

On the occasion of this special event, on behalf of the Board of Directors and 30,000 employees in the Group, Vietjet President & CEO Nguyen Thi Phuong Thao expressed her extreme gratitude and wished Chairwoman Nguyen Thi Kim Ngan a happy new year. Madam CEO also reported on the positive development of the Group over the past years: "Since the National Assembly Chairwoman joined the first commercial flight of Vietjet, the numbers of our aircraft have increased from 3 to 70, with more than 100 routes; of which, 2/3 are international. In 2018, Vietjet transported more than 23 million passengers with safety indicators at the highest level in Asia Pacific region, contributing nearly VND6.2 trillion to the government budget. Other companies of Sovico Holdings have also achieved good results."

Appreciating the achievements and contributions of Vietjet and HDBank to the economy of Vietnam in 2018, National Assembly Chairwoman Nguyen Thi Kim Ngan praised the dedicative, professional and creative working spirit of Vietjet and HDBank's leaders and all staff "I am impressed with reports of Vietjet, HDBank. Their total profit reached nearly VND10,000 billion, with approximately 20,000 employees and contribution to the national budget of more than VND7,500 billion. With the foundation and contribution to the economy for decades, I believe that Vietjet, HDBank will maintain its leadership not only in Vietnam but also become the regional and international enterprises".

The National Assembly Chairwoman also highly appreciated the community, corporate social responsibility and charity activities of Vietjet, HDBank, besides contribution to the economy development and the national budget over the years.

BEING BUSTLING ON THE FIRST SPRING DAY ACROSS VIETNAM



On the first day of the Lunar New Year 2019 (Year of the Pig), Vietjet celebrated the new year with many joyful activities for the people and visitors. From the South to North as well as international destinations, Vietjet's operations have been maintained stably with thousands of safe and happy flights.

In the first morning of Year of the Pig at Noi Bai International Airport (Hanoi), Chairwoman Nguyen Thanh Ha, Vice President Nguyen Duc Tam, Vice President Nguyen Thi Thuy Binh and Vietjet leaders also joined the festive atmosphere with Vietjet employees on duty and the first passengers on board the new year flights.

At Tan Son Nhat International Airport (Ho Chi Minh City), President & CEO Nguyen Thi Phuong Thao, Vice Chairman Nguyen Thanh Hung, Vice President Dinh Viet Phuong, Vice President Ho Ngoc Yen Phuong paid a surprising visit and expressed their thankfulness to the passengers who travel back home or on holidays for Tet.

At the same time, Vietjet flight VJ881 operated by A320 aircraft with 180 passengers departed from Incheon International Airport (Seoul) and landed in Danang in the warm welcome from the leaders of Da Nang Tourism Department and visitors.

Vietjet's activities on the first day of the Lunar New Year 2019 promise to bring a new and prosperous year, continuing to nurturing the dream to fly for millions of passengers throughout the country and internationally.

SIGNED DEALS ON THE OCCASION OF UNITED STATES - NORTH KOREA SUMMIT



On 27 Feb. 2019 at Vietnam's Presidential Palace in Hanoi, Vietjet and the airplane manufacturer Boeing Company officially signed a major deal to purchase new aircraft worth US\$12.7 billion, according to the manufacturer's list prices.

In addition to airplane purchases, Boeing will partner with Vietjet to enhance technical and engineering expertise, train pilots and technicians, and improve management capabilities at the airline and in Vietnam.

On the same day, Vice chairman Nguyen Thanh Hung and Allen Paxson, General Electric general manager and executive vice president of CFM International, signed the agreement for a long-term CFM International LEAP-1B* engine support worth US\$5.3 billion according to the manufacturer's list price.

AVIATION PROMOTES TOURISM GROWTH IN THE CENTRAL COAST - CENTRAL HIGHLANDS



On February 16 in Hue ancient capital, the conference on tourism development in the Central Coast and Highlands was organized at the presence of Prime Minister Nguyen Xuan Phuc and the participation of more than 500 delegates including leaders and international organizations, businesses, economic experts, tourism, embassies of Japan and South Korea ... Chairwoman Nguyen Thanh Ha, Vice Chairman Nguyen Thanh Hung and CEO Nguyen Thi Phuong Thao attended the Conference.

The conference reserved a lot of time for key opinion leaders from businesses called "leading cranes". These are strategic investors who have contributed strongly to the development of regional economy such as Laguna, Vietjet, Vietravel, Sun Group, Vina Capital, BRG ...

The Central - Highlands region of Vietnam is home to many destinations, attracting local and international tourists. Many resources and potentials of tourism are converged, especially the long beaches, green eco-highlands, famous waterfalls and lakes. In 2018, Vietnam welcomed more than 15.5 million international tourists, 80 million domestic tourists. In particular, the Central and Highlands region which were more than 9.5 million international visitors, equivalent to about 28% of international visitors nationwide, total revenue from tourism was more than 110,000 billion VND, accounting for about 18.75% of the total tourism revenue of the country.

Aviation is considered an important driving force to promote tourism in the Central Coast & Highlands.

CEO Nguyen Thi Phuong Thao delivered a fascinating speech at the conference and shared impressive figures about Vietjet's activities in the

INVESTOR RELATIONS

On February 2019, Vietjet held investor meeting to inform the business results of Vietjet in 2018 to investors. The meeting attracted the participation of many representatives of funds who are Vietjet's shareholders as well as analysts from Vietnam's leading securities companies.

Vietjet also had meetings with its shareholders, investors in London (United Kingdom) at this month.

VIETJET, SSI HEATED UP THE STOCK MARKET DEVELOPMENT 2019 CONFERENCE



On February 22, the Stock Market Development 2019 Conference was hosted by the Ministry of Finance and the State Securities Commission in Hanoi, at the presence of Deputy Prime Minister Vuong Dinh Hue, Minister of Finance Dinh Tien Dung, Deputy Governor of the State Bank Nguyen Thi Hong and leaders from organizations and listed companies.

As at January 31, 2019, Vietnam stock market had 755 shares and listed fund certificates on two stock exchanges and 804 shares registered on UPCOM with the total value of more than VND 1,235 trillion, an increase of 26% compared to the end of 2017. Market capitalization in 2018 increased by 12.7% compared to 2017, equivalent to 71.6% of 2018 GDP, exceeding the target that the Government set out for 2020.

Speaking at the conference, Vietjet Vice President Tran Hoai Nam assessed that Vietnam's stock market has become one of the effective capital mobilization channels, participating in the stock market has enabled businesses in building a corporate governance system, liquidity and transparent information for shareholders. According to VP. Nam, Vietjet's shares have attracted foreign capital inflows to be enlisted in VN30 Index as the result of transparent information and compliance with regulations on information disclosure and good business results, as well as a series of other strict criteria on capitalization, liquidity, freefloat rate ...

"Vietjet has made great improvements along with the stock market: since Vietjet implemented IPO and traded shares on Ho Chi Minh City Stock Exchange in 2017, the current capitalization value of the company has exceeded VND66,000 billion (equivalent to nearly USD3 billion). Vietjet's market capitalization was achieved thanks to the public transparent information in the market, which was certified by international auditing, year-on-year business growth, along with high dividends payout offering great profits to shareholders.

2018 is also the record breaking year for Vietjet with revenue from main business activities increasing by 49%, reaching 112% of the plan with very low debt to equity ratio at 0,04 times. Vietjet remained in the top 10 largest tax payers with the total tax collection and submission of more than VND6,192 billion, total revenue of VND52,400 billion, an increase of 24% compared to the previous year. Other key statistics include total profit before tax reached VND5,830 billion, Equity reached nearly VND14,000 billion, an increase of 31.4% compared to 2017, Return on Equity (ROE) reached 37.6%. Price to Earnings ratio (P/E) is at an attractive level of 11.5%.

An important part of the conference was the recommendations of delegates - representing the members of the market to build a transparent Vietnamese stock market, attracting investment capital, and expanding the market.

Responding to the opinions of stock exchange members, Deputy Prime Minister Vuong Dinh Hue acknowledged the comments and affirmed the continuation of close monitoring and supervising to help develop and upgrade Vietnam's stock market. A key task of 2019 will be the adoption of the revised Securities Law with many regulations adapted to international practices, market context...

OPERATIONAL PERFORMANCE

OPENED NEW INTERNATIONAL ROUTE FROM PHU QUOC TO HONG KONG (CHINA)



Adding to the cheerful Lunar New Year celebrations, Vietjet has introduced a new international route between Phu Quoc and Hong Kong (China) with sales already open. This new direct service will connect this famous tourism island of Vietnam to one of the most significant destinations for finance, commerce and tourism in the Asia Pacific region. The flight is expected to meet demand for air travel, promote tourism and facilitate trade and cultural exchanges among the localities.

The new route will operate return flights with a frequency of four flights per week, starting from April 19, 2019. With a flight time of 2 hours and 45 minutes per leg, the flight will depart Phu Quoc at 10:50 in the morning and land in Hong Kong at 14:35; the return flight will depart from Hong Kong at 15:40 and arrive in Phu Quoc at 17:25 (all local times).

Hong Kong is known as one of the world's leading centers of finance and commerce, and as a hub for numerous major corporations with headquarters in the Asia-Pacific region. With a blend of Western and Eastern cultures, a vast variety of cuisines, and a developed entertainment industry, Hong Kong is the most loved destination for tourism and shopping for many travellers.

Dubbed "the Pearl Island", Phu Quoc belongs to the southern province of Kien Giang in Vietnam. As one of the most talked-about tourism destinations in Asia, Phu Quoc has attracted strong levels of investment in hotels and resorts in recent years. With this new service linking Phu Quoc and Hong Kong, Vietjet aims to not only create more convenient traveling opportunities for locals and tourists in both countries but also further fly the flag for this stunning island and contribute to the growth of tourism and trade on this amazing destination.

VIETJET CENTRAL REPRESENTATIVE ORGANIZED FAMTRIP TO JAPAN



From February 25 to March 1, Vietjet Central Representative organized "Hello Japan" famtrip program for agencies and Top Travel Companies in the Central region. The program aims to introduce attractive destinations of Japan thereby promoting revenue growth and the connection between Vietjet and its partners and agencies.

FORBES THAILAND HAS AN EXCLUSIVE INTERVIEW WITH PRESIDENT & CEO NGUYEN THI PHUONG THAO

Forbes Thailand's February Issue has published an exclusive interview with President & CEO Nguyen Thi Phuong Thao on the occasion of her attending the annual Forbes Global CEO Conference titled "The World Reboots", attracting more than 400 CEOs, executives, investors and global leaders in October 2018.

BROUGHT "TET OF LOVE" TO THE CHILDREN OF SOS VILLAGE IN HUE

KEY RESULTS OF BUSINESS OPERATION

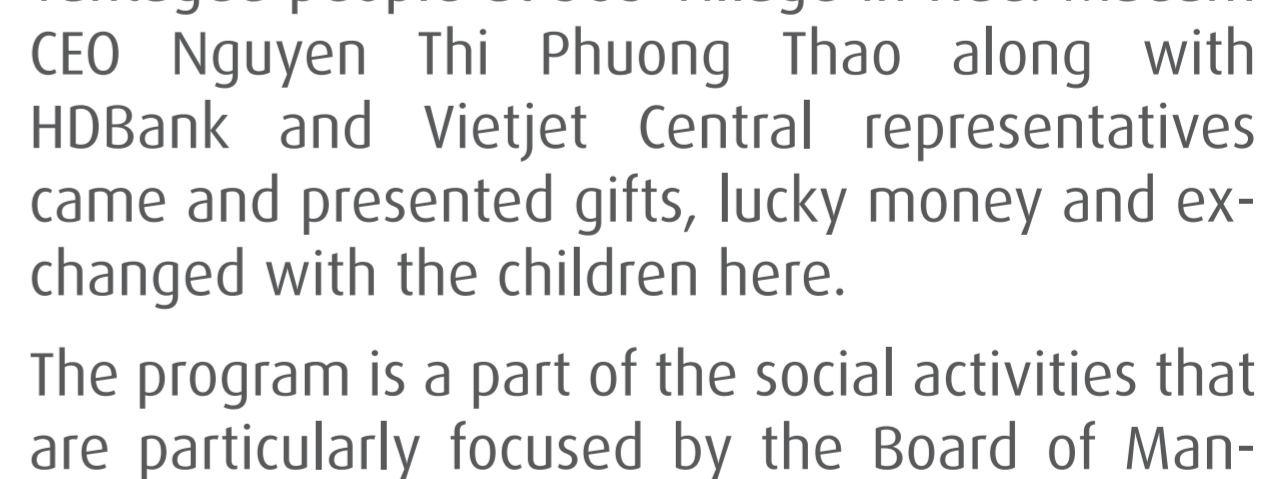
On YTD February 2019, Vietjet operated 21.837 safe flights, increase in 17% compare to the same period last year.

Total of routes: 111 routes

On YTD February 2019, air transport revenue estimated achieving VND6,990 billion an increase of 36% compare to the same period last year.

COMMERCIAL BUSINESS PERFORMANCE

THAI VIETJET WINS "GLOBAL BEST EMPLOYER BRAND 2019" AWARD



Thai Vietjet was awarded as the "Global Best Employer Brand 2019" at the 27th World HRD Congress held in Mumbai, India.

The award recognizes the airline's innovative solutions in recruitment and its efforts in creating an international, professional working environment for all employees. Thai Vietjet is the sole airline in Thailand to receive the award this year.

As the world's largest annual Human Resources event, the 27th World HRD Congress brought together more than 1,870 leaders and professionals from several organizations in attendance from 133 countries all over the world. This year's event focused on themes such as HR Tech, Diversity and Inclusion, HR women leaders.

Previously, Vietjet was named "Asia's Best Employer Brand" for two consecutive years (2016 and 2017) and "Dream Company" to work for in Asian aviation sector by the World HRD Congress held in Singapore in 2018.

SPONSORED THE SUPER CUP 2018



On February 16, Director of the Northern Office - Mr. Duong Hoai Nam attended the press conference before the Super Cup Football Match of the 2018 between Hanoi and Binh Duong FC. Vietjet is one of the main sponsors for the match.

The match has been participated by 13 national football players and was broadcast live on VTV6 on February 16, with Hanoi Club took the championship as the final result.



Central - Highlands region. Accordingly, at 12 airports Hue, Da Nang, Cam Ranh, Dong Hoi, Phu Cat, Chu Lai, Tuy Hoa, Lien Khuong, Pleiku, Buon Me Thuot, Vinh, Thanh Hoa across 19 provinces and cities in the Central - Highlands, Vietjet pioneered in opening routes to these local airports, contributing to tourism development and local economy.

Vietjet was born to bring Hello Vietnam melodies across domestic and international routes. The company invested in new, modern, comfortable and safe airplanes with new services, hot meals served on-board, friendly and dedicated flight crews. Vietjet pioneered the Vietnam travel logo on the hull. Vietjet aircraft put on national flags, operated nearly 70 international routes to various destinations in China, Hong Kong, Taiwan, South Korea, Japan, Singapore, Thailand, Malaysia, Cambodia, Myanmar ...

Vietjet leaders said that they would continue to work closely with provinces and cities in the Central Highlands to increase the frequency of flights and promote more international flights and activities to attract tourists, especially international markets to 12 airports in 19 provinces in the region ...

Speaking at the conference, Prime Minister Nguyen Xuan Phuc wished to develop a tourism industry cluster in Central Coast - Highlands to fully maximize the strong potentials of natural resources in the region.

Prime Minister Nguyen Xuan Phuc expected local leaders to address the proposals of experts and businesses to beautify the country's tourism image, enhancing the ability to attract investment and promote tourism in the whole country.

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